Gregory A. Beitel
Sheriff

Clint D. Myers
Chief Deputy

"Dedicated to Service, Committed to Protection"

January 13, 2010

Ogle County Sheriff's/Coroner/Building & Grounds/IT Combined Committee:
The regular combined meeting of the above referenced Committees was held Wednesday, January 13, 2010 at 8:00 a.m. at the Ogle County Sheriff's Office, Training Room, 103 Jefferson St., Oregon, IL. Those members attending were: Chairman Fred Horner, Don Huntley, Lyle Hopkins, Bobbie Colbert, Patricia Saunders, Bob DeArvil, Dan Janes, Sheriff Gregory Beitel and Coroner Lou Finch. Also attending were County Board Chairman Ed Rice, County Administrator Meggon McKinley, Larry Callant, Doreen O'Brien, Martin Typer, Laura Cook, Lynn Kilker, James Barnes, Marcia Heuer and Ron Colson.

1. Call to Order:
Chairman Horner called the meeting to order at 8:05 a.m.

2. Approval of Minutes:
At this time, Chairman Horner asked for a motion to approve the minutes from the December 9, 2009 meeting. Saunders so moved, Huntley seconded, motion carried.

3. Presentation and Consideration of Payment:
Huntley made the motion to approve the **Sheriff's bills** - $15,926.16 - Hopkins seconded; DeArvill made the motion to approve the **Telecommunications bills** - $1,294.89, - Colbert seconded; Hunltey made the motion to approve the **Corrections bills** - $17,397.17 - Hopkins seconded; and Colbert made the motion to approve the **OCEMA bills** - $521.25 - DeArvil seconded; for a total of $35,139.47, motion carried on all. Saunders made the motion to approve the **Building and Grounds bills** - $11,602.95, Hopkins seconded, motion carried. Discussion was held regarding the rental space in Rochelle for the Probation Department. This is something that has been done for years, however the question was asked about the dollar amount of this entry. Sheriff will double check on this. The **Coroner's bills** were then presented for approval. Hopkins made the motion to pay $872.25, DeArvil seconded, motion carried. **IT bills** - a bill in the amount of $3,080.00 for 44 hours of service (12/05/09 - 01/09/10) - was presented from Dynamic Horizons. Huntley made the motion to approve this bill, DeArvil seconded, motion carried with one no vote. Discussion was also held regarding a quote for the routers that are coming up for renewal. McKinley will discuss this with the Finance Committee. There were no Judicial Center bills.

Administration, Enforcement & Civil Process
103 Jefferson Street, Oregon, Illinois 61061
Telephone: 815-732-6666
Email: oglesheriff@oglecounty.org

Corrections & Warrants
105 S. 5th Street, P.O. Box 217, Oregon, Illinois 61061
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Website: www.oglecountysheriff.org

4. **Coroners Discussion and Comments:**

   a. Coroner Finch explained the *Death Updates by Category, through January 19, 2010* sheet. The report shows a total of 32 deaths. Coroner Finch stated there were a total of 361 deaths in Ogle County during 2009, deaths handled through the Coroner's Office - 334, and a total of 171 Cremations. 33 Autopsies performed - 15 Natural death, 3 Suicide deaths and 15 Accidental deaths. Finch explained the procedure for cremations. Finch stated he felt future stats could show a rise in home deaths, partially because of individuals not carrying insurance and fewer visits to a doctor. Sheriff stated that in the last year there has been an increase in threatened suicides - many being drug related.

5. **Sheriff Discussion and Comments:**

   a **Comments and Updates:**

   Sheriff distributed a brief year end report on the Activities of the Sheriff's Office. A more detailed report will be forthcoming.

   Sheriff also commented on a letter he received from Ms Leffelman of the Oregon Park District. In this letter they were requesting the use of the Courthouse lawn to again host the "Brown Bag Concerts", June 18, July 16 and August 20. They also requested the use of the Courthouse lawn every Saturday, June - September from 8:30 a.m. - noon, to host the Farmer's Market. They would provide the necessary insurance information. Sheriff will discuss this with her.

   c. **NIXLE:**

   Sheriff explained a new feature that has been made available to the public, enrollment is accessible through the Ogle County Sheriff's website. It is an additional tool that can be used to get important information and public safety messages to the citizens of Ogle County. NIXLE is a public information service in addition to Reverse 9-1-1.

   Sheriff stated this feature was used last week to inform residents that live along the Rock River, of the status of the ice jams and the possibility of flooding. He had the opportunity to fly with the LEAC Helicopter to view the ice jams from North of Oregon past the dam in Dixon.

   d. **Thomson Prison:**

   Sheriff gave an update on the status of the Thomson Prison - last week he attended a meeting in Thomson with Senator Durbin. The State commission has review the situation and voted 7 - 4 to close and sell the Thomson Prison to the Federal Bureau of Prisons. FBP is wanting to open the site as a Federal prison in 2010.

Carroll, JoDaviess, Stephenson, Whiteside, Ogle and Rock Island Counties are working with the Emergency Management and ILEAS to obtain the funding to assist local law enforcement in the event of any problems. The concern is not that anyone will be able to break out of the Prison, however the concern is the possibility of massive protestors and incidents of that nature.

Sheriff stated that he was one of the few local law enforcement personnel that is not in favor of this facility housing terrorists. However, on the positive view of this - it would bring additional revenue to the area and is anticipated this increase could effect the economy in the Ogle County area.

e. **IT Proposals**:
Administrator McKinley gave a presentation on the status of the IT research that has been done in the last few months. Five local vendors indicated an interest in participating in this, however only 2 responded. McKinley reported of a lengthy interview procedure held with each of these vendors, with information being given to the Committee for their review.

It was asked the need of this system - if it was for security purposes. High importance is placed on the email security, the internet security and the virus protection. McKinley commented on the cost, security and that we need to have a competitive pressure on technology and its resources in order to obtain the best services for the cost.

All this background work is being done in order to give everyone a full picture of what the needs are and how we are to handle them. McKinley will be setting time for a meeting with the Department Heads to go over all the information and to get their feed back on the needs of their departments.

Typer's office is happy with the system that is in place for his office. O'Brien (Health Department) is also happy with the system they have, however she is not opposed to investigating the options of another system.

Janes questioned Callant's qualifications for the work that he is currently doing for the County and who he is working for and who pays his salary. McKinley stated there is somewhat of an urgency in proceeding with this project as it could save the County money. She stated that the current server is doing a sufficient job, however there are issues of concern and need to be addressed.

Barnes asked how could a project of this magnitude be considered at this time because of the budget status and the need to layoff people. Hopkins stated he wished that everyone could look at this project with a more optimistic view to better things for the County. No one is wanting to take work away from anyone,

however the equipment and services have to be maintained and we have to maintain security. He stated it has gotten to a point where we have to spend money on equipment no matter what we do with this IT project. The time and information that is being gathered will be used to make a wise and responsible decision on whichever direction is taken.

McKinley will contact each Department Head and set up time for the interviews with the two companies.

6. Building & Grounds Discussion and Comments:

Sheriff stated that the Maintenance Department had stocked up on the ice remover supplies last year and have been doing a very good job balancing the snow removal and janitorial services at all the buildings, while keeping the OT down as they can.

A battery backup in the basement of the jail failed and had to be repaired.

McKinley stated she had received a letter from Focus House, thanking the Maintenance Department for their promptness in taking care of the winter supplies.

Sheriff explained a situation with a prisoner and possible upcoming medical bills.

7. Public Comments:

Huntley reported a recent phone call from Sheriff Beitel regarding a situation with the Tower at Stone Hill. It had been reported to the Sheriff's Office that the lights are not working on the tower and haven't been for some time. The FAA has been notified of this situation and the FCC will be contacted, also. All the equipment in the building is shut off and the breakers are tripped. The Sheriff has contacted the individuals involved in the ownership of this tower.

Laura Cook commented on the nice job the Janitorial and Maintenance people have done with the snow removal at the Watts location. She also commented that Becky Huntley was doing her part to assist and was out shoveling snow drifts yesterday.

8. February Meeting Date and Time:

Wednesday, February 10, 2010 - 8:00 a.m. at the Ogle County Sheriff's Office.

9. Adjourn:

There being no further business, the meeting was adjourned at 9:40 a.m.

Respectfully Submitted,

Ruth Shipman
Executive Secretary

2009 Statistics/Ogle County Coroner's Office

Autopsies: 33 Natural 15 Suicide 3 Accidental 15

Janice Snow, Steven Aase, David Parker, Ovidiu Costan, Jeremy Bruce, Olyvia Martinez, Kathleen Leach, Robert Hajek, Robert Tate, Jason Ferrell, Carol Korf, Victoria Nyen, Corey Stone, Kenneth Olsen, George Tupman, Brian Mungai, Beverly Stretz, Clare Morden, David Becker, Mary Marmol, Scott Kramer, Clyde Tinsley, Scott Fruin, James Cox, Doug Vereide, Gregory Peters, Carl Caldwell, Irma Losoya, Sharon Windland, Thomas Sill, David Gieske, Bonnie Burgess, and Wayne Coffey.

Total Deaths: (All Ogle County) 361

Total Deaths through Coroner's Office: 334

Total Cremations: 171

Death Updates Through January 19 , 2010.....
County Board Date

	Non-Hosp.	Hospice
Home	4	14
Nursing Home	7	5
Hospital		
Homicide		
Suicide		

Cases Pending: 1. Bormes, Stephanie - Car Accident

2. Gittleson, Robert L. - Found in truck/Unimin

3.

Total: 32

12-06-09

received
12/10/09

Jail Staff,

It's probably not often that you receive a letter from a past "tenent" but I felt compelled to write.

I wanted to say, "Thank You" and to let you know how much I appreciated your professionalism.

I know from first hand experience the crap you each have to deal with day to day. Yet you each manage to treat people with dignity and respect, which is not an easy thing to do.

So, with that thought in mind I just want to say, "Thank You!" once again and hope that each of you have a Blessed and Peaceful Holiday!

Sincerely,

Gregory A. Beitel
Sheriff

Clint D. Myers
Chief Deputy

"Dedicated to Service, Committed to Protection"

News Release

OGLE COUNTY SHERIFF'S OFFICE ACTIVITIES

Ogle County Sheriff Gregory A. Beitel

December, 2009 as follows:

	2009	2008
Calls for Service	2,646	1,641
Civil Process Papers Served		261
Total Crashes - - No Injuries	91	100
Total Crashes - - With Injuries	14	18
Total Crashes - - Fatal	1	1
Total Desk Crash Reports	11	13
Total Deer Reports	20	18
Total Miles Driven Including Routine Patrol	31,057	37,219
Total Arrests	158	104
Warrant Arrests		83
Prisoners Booked thru Jail	148 Adults 3 Juveniles	158 6
Prisoners Transported	72	89
Number of Transports	30	36
Miles Driven for Transporting Prisoners	3,421	3,045
Meals Served	7,839	7,689

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News Release

OGLE COUNTY SHERIFF'S OFFICE ACTIVITIES

Ogle County Sheriff Gregory A. Beitel

2009 Yearly Totals as follows:

	2009	2008
Calls for Service	36,867	22,851
Civil Process Papers Served		3,589
Total Crashes - - No Injuries	689	769
Total Crashes - - With Injuries	128	162
Total Crashes - - Fatal	9	9
Total Desk Crash Reports	94	117
Total Deer Reports	248	244
Total Miles Driven Including Routine Patrol	411,570	409,217
Total Arrests	2,729	2,398
Warrant Arrests		1,182
Prisoners Booked thru Jail	2,331 Adults 77 Juveniles	2,682 94
Prisoners Transported	940	941
Number of Transports	444	432
Miles Driven for Transporting Prisoners	44,114	44,733
Meals Served	98,677	99,073

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DYNAMIC HORIZONS
computer services

Estimate Prepared for

Ogle County

12/22/2009

County Network Backbone Upgrade and Management
Request for Proposals
Ogle County

ATTACHMENT B

COST RESPONSE FORM

Firm Name: Dynamic Horizons Computer Services, Inc

Primary Contact: Kevin Unzicker / Linda Monigal

Address: 201 N 3rd Suite 108

Telephone: 815-732-4009

Fax: _____

Email: dynamic.horizons@rochelle.net
kunzicker@rochelle.net

Network Management $ See attached
- Hardware (Details)
- Software (Details)
- Maintenance (Details)
- Labor (Details)

Network Mapping & Printing $ See Attached
- Hardware (Details)
- Software (Details)
- Maintenance (Details)
- Labor (Details)

Active Directory $ See Attached
- Hardware (Details)
- Software (Details)
- Maintenance (Details)
- Labor (Detail

Email Server $ See Attached

Hardware (Details)
Software (Details)
Maintenance (Details)
Labor (Details)

Network Security Server $ See Attached

Hardware (Details)
Software (Details)
Maintenance (Details)
Labor (Details)

Network Backup (Internal) $ See Attached

Hardware (Details)
Software (Details)
Maintenance (Details)
Labor (Details)

PC Security $ See Attached

Hardware (Details)
Software (Details)
Maintenance (Details)
Labor (Details)

Respondent Suggestion $ See Attached

Hardware (Details)
Software (Details)
Maintenance (Details)
Labor (Details)

Linda Mengel President 12/21/09

Signature, Title **Date**

DYNAMIC HORIZONS
computer services

Scope of Work

Dynamic Horizons Computer Services, Inc.
201 N. 3rd Street, Suite 108
Oregon, IL 61061
Phone: 815-732-4009
Primary Contact: Kevin Unzicker

Dynamic Horizons was incorporated in the state of Illinois in 1993. DHCS is an established business that provides computer and accessory sales, hardware and software service, networking services and consultation in the Northern Illinois area. Customer base spans from home users to mid-size businesses. Linda Monigal has been in computers and software where since 1978. Kevin Unzicker has been in computer hardware and networking since 1989.

Having established this network from the ground up over the past sixteen years we have the necessary knowledge base of the internal and inter-governmental agreements that affect the network. We, along with our numerous subcontractors that are also vendors of the county, work diligently and quickly to respond to your needs to keep the county from any severe outages. Also did consulting for the renovation of the Health Department, construction of the Judicial Center, and the remodel of the old courthouse.

In performing the services requested in the RFP we will strive to maintain the level of excellence that you are accustomed to receiving.

Implementation of the new services time table will be varied on the recommendations that are chosen. All equipment and software must be prepaid at time of order and labor will be billed at 1/3 down, 1/3 half way through the project and the remaining 1/3 at completion.

Largest Network project has been the implementation, addition to and maintenance of Ogle County. We currently work with Verizon, CIS, and other numerous vendors to keep all departments operational with their specific needs for each department. Our subcontractors are RMU with multiple years of governmental security, internet service provider, website hosting, email services and service provider for Rochelle Police Department. Our second subcontractor is GET that provides services for CISCO programming and security setup. GET is also one of the founding company's of NITT.

Contact persons for references are:

Rebecca Huntley Ogle County Clerk 815-732-1110	Martin Typer Ogle County Circuit Clerk 815-732-1135
Sheriff Greg Beitel Ogle County Sheriff 815-732-6666	Melvin Messer 720 Kelley Drive Rochelle, IL 61068 815-562-8585

Section B: Cost

The following costs are not inclusive of any software updates that may or may not be required on workstations.

Section Title	Microsoft Version	Recommended /SUSE
Network Management	$3,500/monthly	$3,500/monthly
Network Mapping and Printing	$4.500	$4.500
Active Directory Services	$13,999.00	$10,999.00
Email Server	$53,170.30	$38,225.72 Zimbra 2950/anually
Network Security Server	$7,000	$7,000.00
Network Backup	$8,500	$8,500
PC Security	$5,000/anually	$5,000/anually
BES Server	$4,000	$4,000
Battery Backup System	$3,000	$3,000

We are basing our software calculations on 250 users.

Network Management is labor only to maintain all connections, verify backups, and monitor email traffic and verify updates.

Network Mapping as we understand it will also be labor only. Our understanding of the limited explanation is to verify and map all PC's to their connections to a router and which printers are networked to the departments. All departments are already setup with their network printing functions.

Active Directory Services from Microsoft includes domain services. This will be used to create policies. Recommended : Suse OS Has the ability to perform these functions. Virtual Machines can be created on a server, that doesn't affect the hardware of the machine, and can be rebuilt very quickly.

EMAIL Server would be 1 server with licenses for Exchange and Server 2008R2. Recommended is to use the SUSE operating system with Zimbra as the Exchange Server, would be on 2 Servers as a cluster. It will do all the functions of an Exchange Server including pushing emails to the phones, If you want full functionality you will require a BES server.

Zimbra is used by H &R Block, The University of Wisconsin (Milwaukee), Texas A & M, Frontier, Comcast.. This is a widely supported product, and would be a more cost effective solution for the county. See www.zimbra.com for a full demo and list of references and users.

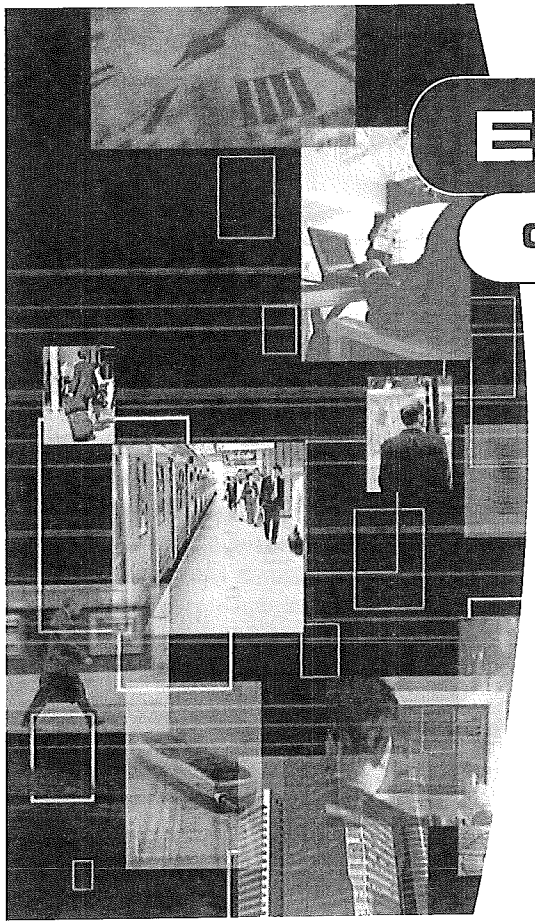
Network Security Server will be an Untangle appliance which monitors all internet traffic, This appliance is being used by Rochelle Municipal Utilities, for their public network, City and Police Network, and their paid subscriber network with great success!

Network Backup system will be a Thecus box with 8 TR of disk space able to backup all network servers. One of these units is currently installed in the county network and is backing up all SUSE machines. This is also being used by RMU for their Novell, Windows, and all SUSE servers.

PC Security is AVG Professional Services is a complete business internet securities package. Please see www.avg.com for details and list of references

The BES server is recommended for use with the Blackberry systems to push more than just emails to the phones. According to our sources at Verizon if you have more than 15 Blackberries the software should be free. You need to supply the hardware. This would not only push email, but calendars, contacts, etc. to the phones. ZIMBRA is also certified to work with the BES Server Software.

Thank you for requesting our opinions for your RFP. Due to the vagueness of the RFP I'm sure the costing will be refined once the actual number of users, devices, and type of hardware required is determined.



ENTRÉ

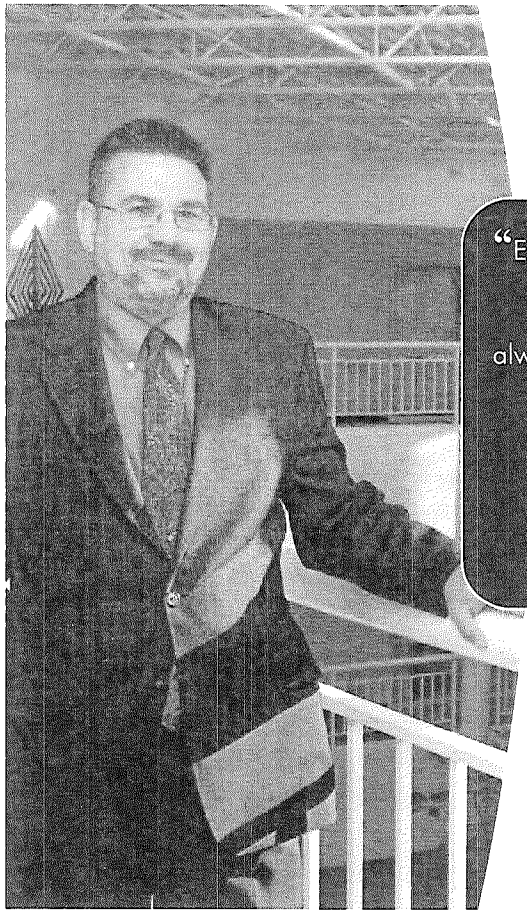
Computer Solutions

ENTRÉ
Computer Solutions
www.entrerock.com

OVERVIEW

We've withstood the test of time...and we are very proud of it! When Entré began more than two decades ago, there were no portable compact disc players. No "cyberspace." It was before online newspapers...before digital cameras...before cars had cell phones. There was no AOL, no IP Telephony...no TiVo's. Entré was in business then and is still here today.
We've withstood the test of time.
But we've evolved.

And we're involved. In the community, in non-profits, in schools, Entré feels it's important to be involved so we can give back to the community that has supported us so well through the years. And we continue to support you...by keeping up with the latest technological trends to make your business work faster and work better. It's what we do, and we do it well. We're an award winning facility, and it is our honor to serve all of your computer-related needs.



"Entré has served as our **computer consultants** for over ten years. Their staff is extremely **knowledgeable** and always up-to-date on the latest technological trends. Entré's service and response times are **unparalleled**."

– ***George Tourville***
Vice President
Rockford Cardiology

Consider us your outsourced IT department...with fringe benefits. First, you don't pay us any benefits. We don't call in sick, and we can provide emergency response time anytime, all at a very reasonable rate. That saves you time and money instead of hiring an extensive in-house team. From hour-long engagements to full-time assistance, we've provided varying levels of IT support to area businesses.

Have you detected a hiccup lately or a cough here and there? If so, the health of your computer network could be in jeopardy. Prevent problems by letting Entré's NetCare service give your computer infrastructure a check-up. NetCare provides regularly scheduled maintenance of your internal network, using Entré's highly skilled technicians to make sure you're up and running as efficiently as possible, without interruptions.

"Entré Computer Solutions helps us to ***stay connected*** to our customers and vendors, which is ***imperative*** to our business. Entré is ***always there*** when we need them, with ***prompt and friendly*** service."

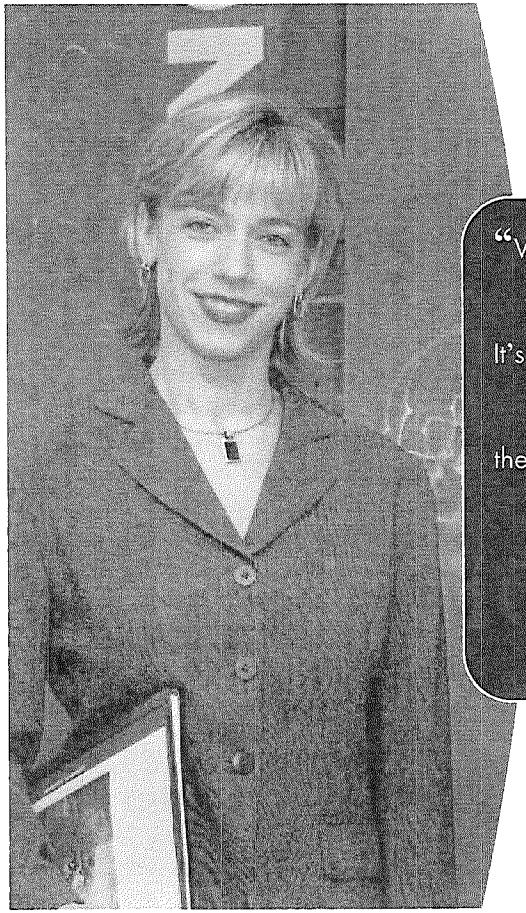
– ***Mary Cacioppi***
Vice President
Brian Thomas Photography, Inc.

TRAINING

Want to hone your computer skills on today's most popular software? Entré offers very knowledgeable Microsoft certified trainers teaching a variety of interactive classes. You'll get personal attention with limited class sizes and the choice of beginning, intermediate and advanced class levels. Courses include technical and desktop software, programming languages and server/network training. Entré provides both business and individual training at your facility or at ours.

HARDWARE REPAIR

Your computer crashed. Your printer stalled. Your server is down. Entré employs a staff of highly skilled repair technicians who realize your down time is crisis time and you need to be back up and running in no time. We're an A+ industry-certified repair facility with reasonable rates for on-site and in-store repair services. We offer authorized repair and support on a wide variety of hardware, and we maintain a well-stocked inventory of repair parts to efficiently and expertly serve our clients.



"When my computer crashes, Entré ***understands the urgency*** of getting my laptop back up and running. It's my lifeblood; without it, ***I can't do business.***

They're courteous, efficient, and very skilled at what they do. We take all of our hardware repairs to Entré.

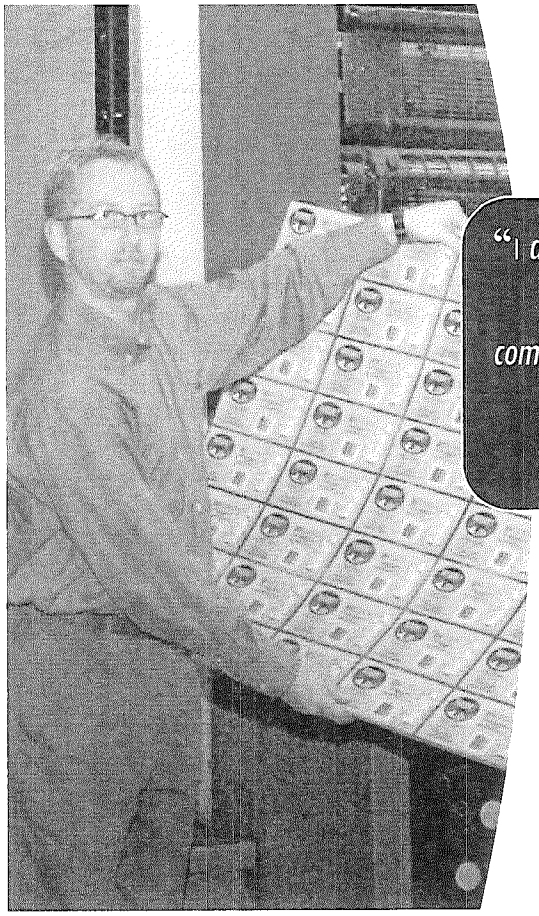
They seem to ***value my business*** as much as I do."

– ***Pam Maher***
Co-Owner
KMK Media Group, Inc.

HARDWARE/SOFTWARE SALES

Expanding your office? Moving? Replacing old equipment? Need a new phone system? Have you considered video surveillance? There are thousands of possibilities and equally as many options when you're ready to buy new computer-related equipment. But only one company is knowledgeable enough to lead you through the entire process–from purchase through installation–because only one company in the Rockford area has captured the status of Microsoft Gold, Hewlett-Packard Gold and Cisco Premier designations.

We can assess your hardware and software needs to find the right equipment to fit your budget and your requirements. Then we deliver it, bring it right to your workstation, install it, test it, and ensure your satisfaction. That's our guarantee.



"I ***appreciate*** all of Entré's help with our recent move. They did a ***great job***. I am very pleased with Entré's ***commitment and quality*** of work."

– ***Tim Fray***
JL Clark

Voice Over Internet Protocol/Video Surveillance

Voice Over Internet Protocol (VoIP) is revolutionizing the world's phones. Many companies replacing phone systems are opting for VoIP technology, hiring Entré to effectively convert a standard Internet connection into a way to place over-the-Internet phone calls. By leveraging the existing network, phone calls between locations and remote workers can bypass the phone company (and its charges) offering better support for mobile and remote employees. Enhanced features like voicemail/email integration, previously reserved for large enterprises, are now available for organizations of all sizes, saving customers thousands of dollars every year.

Video Surveillance technology that is network-based provides a start-of-the-art and up-to-the-minute detailed overview of your operation. IP based video cameras can be provisioned for a variety of applications including traditional security surveillance, remote monitoring of crucial work areas or equipment and more. Entré can help you assess the type of system best suited for your needs and assist you in the implementation.

"Entré helped us take a ***huge bite*** out of our IT burden. When we needed a ***quick solution*** to our networking issues, Entré provided it and continues to be our ***technology partner***."

– ***Lew Crampton***
Executive Director
Burpee Museum

CABLING

Computer Cord Nightmare? You've seen it. Entré can straighten out your cord mess–testing the wires, labeling them and organizing that spaghetti closet into a streamlined cabling system that's efficient and effective. Save yourself time and money later by having Entré rework your cabling nightmare now. Entré can provide an entirely new infrastructure in a variety of cabling schemes using Category 5, Category 6, and fiber optic installations.

Ready to Go Wireless? Entré can perform a wireless survey, determining where the best place is to position access points so that your wireless network is as robust as possible. Entré will also work to ensure that your wireless network is installed securely–taking that worry away from your organization.

COMPU

IN CONCLUSION

Consider us your trusted advisors in the computer business, a one-stop shop for all of your computer-related needs. You can count on us. We follow up on each job, we ask for your feedback on our staff, we care about your opinion and even more about your business. We build relationships with our clients...with you...relationships that withstand the test of time.

We're Entré Computer Solutions...Where Employees are Respected and Customers are Valued.

Computer Solutions

www.entrerock.com

4501 East State Street
Rockford, Illinois 61108
Tel: 815.399.5664

Entré Computer Solutions is proud to be partnered with:

Gold Business Partner

NetCare

The Entré Complete Network Services Contract

SAMPLE

Prepared September 23rd, 2009

Prepared by: Jamie Cipra
Account Manager
Entré Computer Solutions
For Customer: SAMPLE

September 3rd, 2009

Customer
3470 Main Street
Anywhere, IL

Dear Customer:

- *Do you have a network?*
- *Do you need additional help keeping the system running efficiently?*
- *Are you considering hiring a full time network technician (or an additional one), but not sure that you can justify the expense?*
- *Do you need regularly scheduled visits by a qualified network technician?*
- *Do you want to keep your system running efficiently to avoid problems instead of waiting for a breakdown?*
- *Do you want to avoid the personnel issues surrounding another full time position?*

If you can answer yes to the preceding questions, Entré ***NetCare*** may be for you. Add the Entré technical team to your staff. ***NetCare*** provides your organization with access to over twenty highly trained and experienced technicians who will become an extension of your own staff. The pricing structure is designed to provide you high value and the flexibility to create a support system for your organization's specific requirements.

The Entré ***NetCare*** provides the following:

- Single point of contact to coordinate and perform services
- Regularly scheduled on-site service
- Network and software problem determination and resolution.
- Preventive and long-term measures.
- Affordable rates.
- High priority emergency service.
- Decreased personnel issues.

Please call with any questions. I am available to explain the program to you and your staff.

Sincerely,

Jamie Cipra
Outside Sales Consultant
Entre Computer Solution

Scope of Services

Entré Computer Solutions will provide on-site, remote access and telephone support, consisting of (but not limited to) the following:

Top Priorities:

- 1) PC/Monitors/Printers fixing or replacements
- 2) Software upgrades from our various vendors
- 3) Network/Server monitoring (i.e. backups, firewall, websense, and other troubleshooting)
- 4) New employee set-ups for windows and some software
- 5) Forward thinking, vision, contingency planning

Other Details:

- Qualifications and Functions as listed on Job Description 10/6/2003 fax (copy included).
- Perform preventive measures to maximize functionality and uptime. Virus check, security analysis, backup procedures, resource utilization, etc.
- New software, service pack (patch) and upgrade installations.
- Assistance to direct the development of daily operating procedures.
- Services will be performed during regular business hours:
  (Monday through Friday from 8:00 am to 5:00 p.m., except holidays.)
- Emergency service: When a crisis occurs outside the regularly scheduled visit, Entré technical personnel will respond within 4 business hours (8:00am-5:00pm). Critical issues (i.e. the server is inoperative) that cannot be remedied by phone will be addressed on-site within 8 business hours.
- Emergency service is available at a rate of 1-1/2 times the block rate during regular business hours and twice the block rate after normal business hours. Emergency service can be defined as any service provided to your account where we have to remove an engineer from another client in order to respond to your emergency request. The decision to provide this level of service will be made between your personnel and our scheduling personnel. Normal business hours are Monday through Friday, 8:00 AM through 5:00 PM. Non-emergency weekend work is billed at 2 times the block rate.
- Technical support fees apply to on-site support, telephone support, research time, and travel to and from the client's site.
- For normal service outside a regularly scheduled visit, our response time is one business day.
- Entré will provide a single point of contact to coordinate all service activities. This person will be the "Assigned Technician".
- The assigned technician will maintain a high level of communication with the customer.
- Appropriate Entré personnel will be dispatched to address each issue. All visits by technicians other than the assigned technician will be coordinated with the assigned technician.

Customer Responsibilities

- Select a person within the organization to be the point of contact and provide:
  - Network and equipment security.
  - Basic problem determination.
  - Day-to-day network operation.
  - Provide telephone accessibility on-site at a network workstation for technical support.
  - Provide access to a communication workstation and/or the internet for remote access..

Terms and Conditions

NetCare Contract:	Annual Contract Price	Normal Hourly Rate
	$85/hour	$115/hour
Entre NetCare XXXX Hour Contract • Special terms		You Save $XXXX

Contract Includes the following:

- 6 month review of tech hours spent
- Real Time e-mails detailing tasks accomplished with each visit
- Unlimited On-Demand Tech Time Summary Reports.

Accepted By:
Customer

Signature

Printed Name Title

Date Accepted

Accepted By:
Entré Computer Solutions

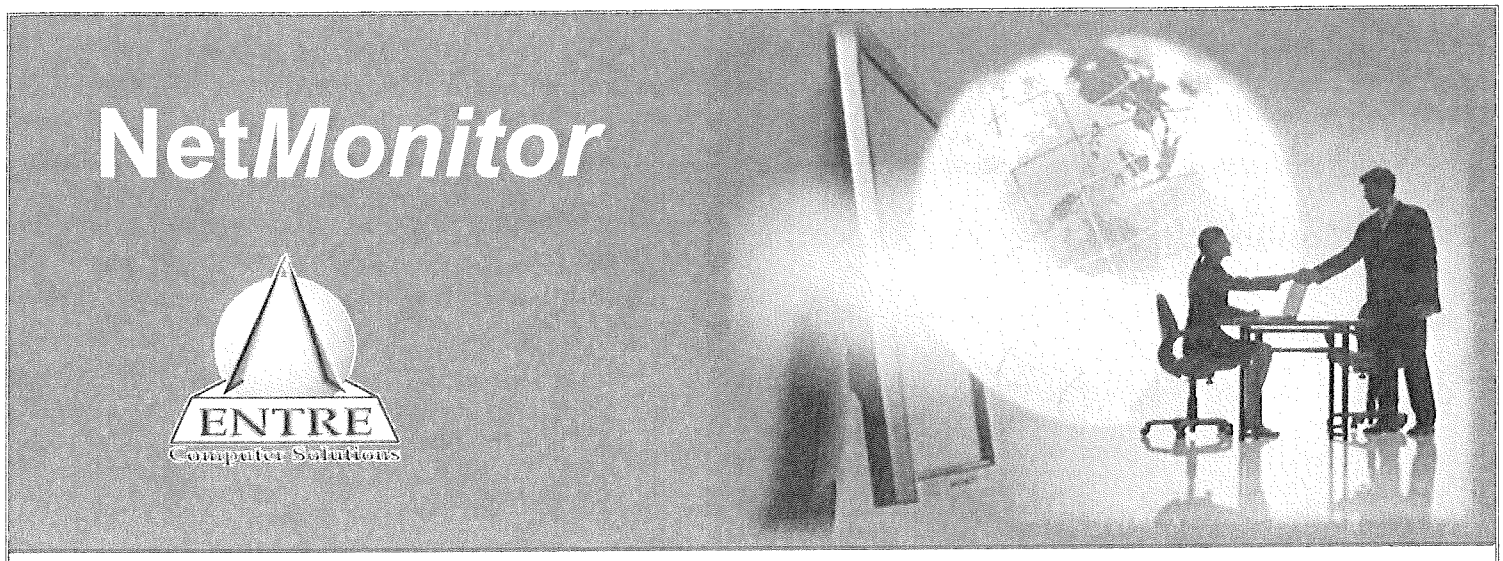
Signature

Printed Name Title

Date Accepted

This document is the property of Entré Computer Solutions. Information regarding NetCare should not be shared with any third party without the prior consent of Entré.

Net*Monitor*



ENTRE
Computer Solutions

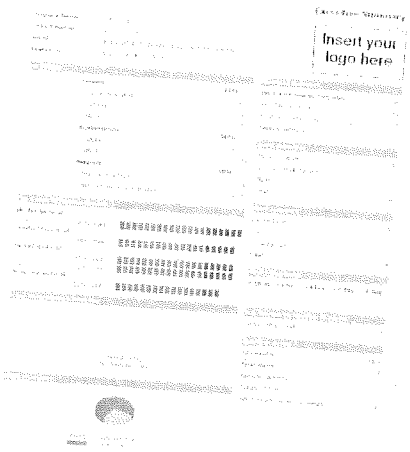
Focus On *Your* Business – We Focus on your IT!

At Entré Computer Solutions, we know you can't manage what you can't measure. Our 24 x 7 monitoring, alerting and reporting service provides us with the information, data, network performance trending analysis and security vulnerability information critical to service, plan and manage your IT environment.

You have invested in your IT infrastructure and rely on its performance, security and reliability. Entré's services not only ensures you have a qualified team ready to service this critical asset but also the real time data to ensure its being done on time, when needed, using the most advanced network asset tracking and Performance monitoring .

Monitoring and Reporting

- ✓ Our proactive monitoring and alerting identifies, tracks and reports on issues effecting the security, performance and reliability of your IT.
- ✓ By analyzing network device alerts, pre-failure indicators, performance benchmarks and security issues, preventative maintenance opportunities are identified.

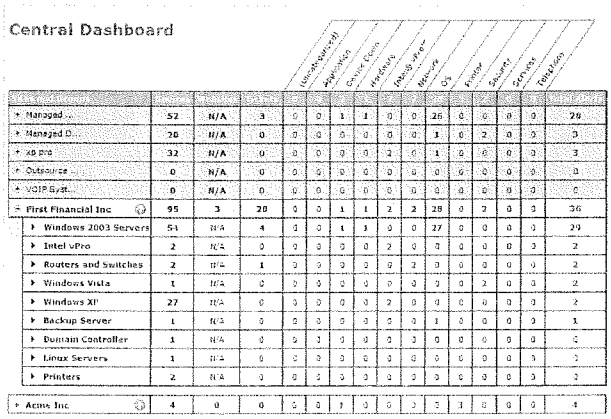


Maximize Your Return on IT Spending

- ✓ Our service includes a complete asset inventory and regular health, security, and performance analysis reporting so that you can see what you have and how well those IT assets are working for you.
- ✓ Our improvement recommendations will help you lower your total cost of IT, including the hidden cost of downtime, substandard performance, and lost productivity due to incompatible or out-of-date software.

Features & Benefits

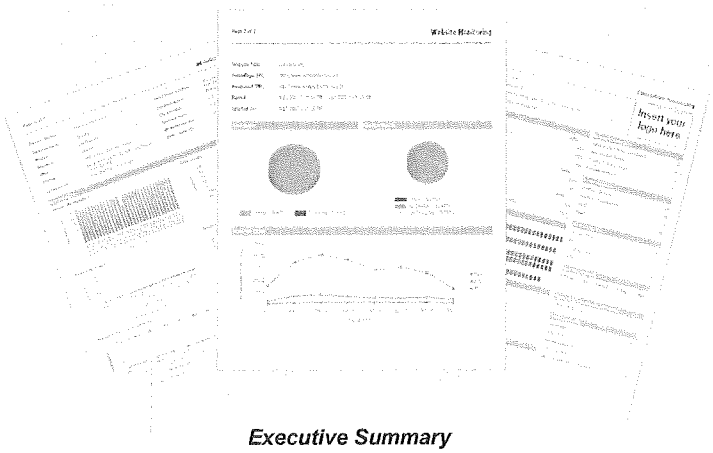
24 X 7 Monitoring, Alerting and Reporting



Central Dashboard

	Uncategorized	Application	Device Event	Hardware	Hardware Error	Malware	OS	Printer	Security	Services	Total Alarms
Managed ...	52	N/A	3	0	0	1	1	0	0	26	0	0	0	0	29
Managed D...	20	N/A	0	0	0	0	0	0	0	1	0	2	0	0	3
XP pro	32	N/A	0	0	0	0	0	2	0	1	0	0	0	0	3
Outsource ...	0	N/A	0	0	0	0	0	0	0	0	0	0	0	0	0
VOIP Syst...	0	N/A	0	0	0	0	0	0	0	0	0	0	0	0	0
First Financial Inc	95	3	28	0	0	1	1	2	2	28	0	2	0	0	36
Windows 2003 Servers	54	N/A	4	0	0	1	1	0	0	27	0	0	0	0	29
Intel vPro	2	N/A	0	0	0	0	0	2	0	0	0	0	0	0	2
Routers and Switches	2	N/A	1	0	0	0	0	0	2	0	0	0	0	0	2
Windows Vista	1	N/A	0	0	0	0	0	0	0	0	0	2	0	0	2
Windows XP	27	N/A	0	0	0	0	0	2	0	0	0	0	0	0	2
Backup Server	1	N/A	0	0	0	0	0	0	0	1	0	0	0	0	1
Domain Controller	1	N/A	0	0	0	0	0	0	0	0	0	0	0	0	0
Linux Servers	1	N/A	0	0	0	0	0	0	0	0	0	0	0	0	0
Printers	2	N/A	0	0	0	0	0	0	0	0	0	0	0	0	0
Acme Inc	4	0	0	0	0	0	0	0	0	0	0	0	0	0	4

Web-based Central Dashboard

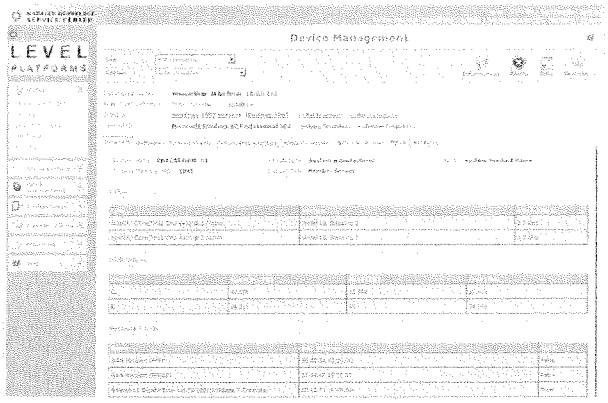


Executive Summary
Website Availability
Site Performance

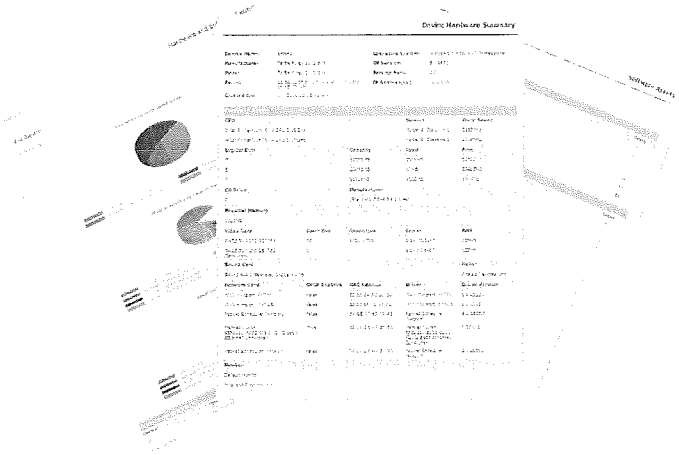
Real Time Alerting and Monthly Reporting

- Includes all systems, network devices, as well as website performance.
- Monthly reports provided and reviewed by Entre Computer Solutions

Asset Management



Device Management – Hardware/Software



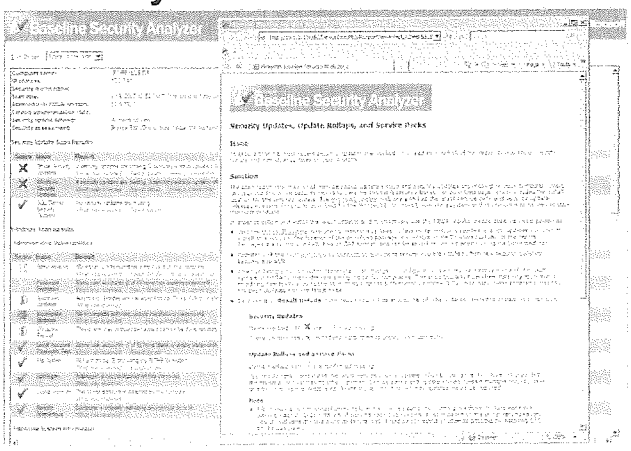
Site Hardware Summary
Device Attributes
Software Asset Inventory

Valuable Asset-based Control

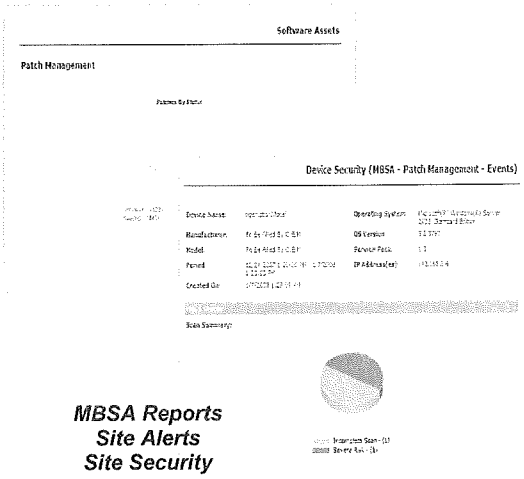
- Complete summary of hardware & software
- Comprehensive detail of all hardware and software asset inventories.
- Up-to-date warranty status information.
- Identification of unauthorized software

Features & Benefits

Security Assurance



Microsoft Baseline Security Analyzer Report

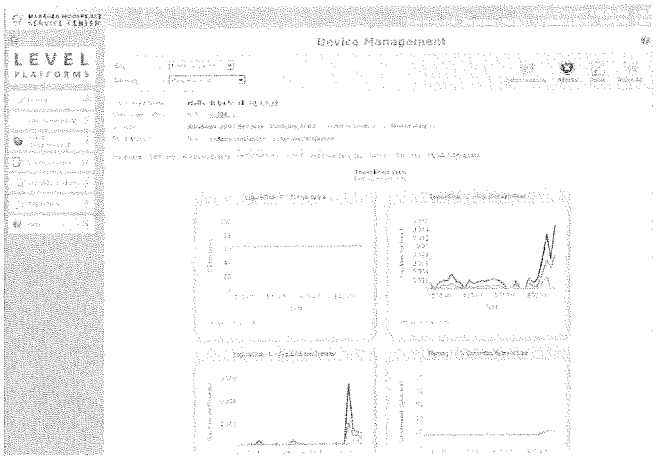


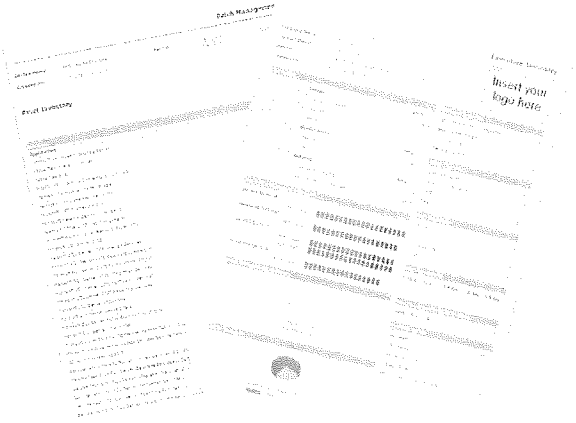
MBSA Reports
Site Alerts
Site Security

Reduced Risk

- Baseline security scanning to detect security holes
- Continuous monitoring for viruses, worms, spam ware, and other malware.
- Automated verification of data backup completion and identification of any failed backups

Preventative Maintenance





Patch Status Detail
Server Health Report

Preventative Maintenance

- Automated delivery of two preventative services.
- Up-to-date security patches for your desktops and servers and identification of failed or missing patches
- Comprehensive server health reports for all servers

Quarterly Business Review

Our network service program includes a Quarterly Business Review with your organization.

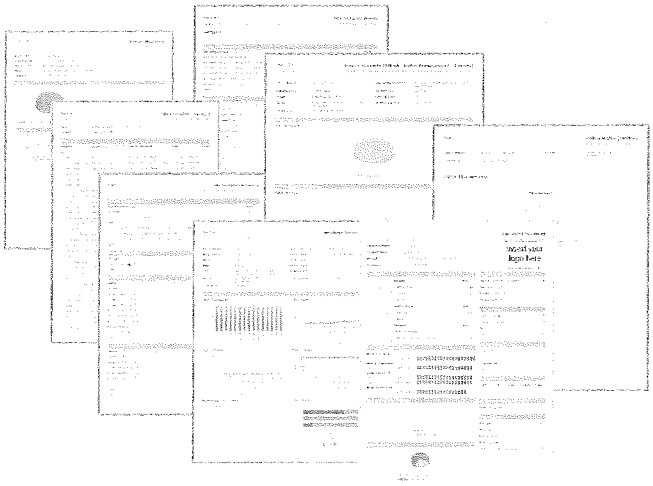
Prior to each QBR, Entré will audit all alerts and reports generated over the preceding 90 days and prepare a comprehensive analysis of our findings as well as demonstrate areas of cost savings, increased performance, any security vulnerabilities and over all health assessment of your network..

These meetings are designed to help ensure that we:

- Are aligned with your IT business goals and address any changes as they occur;
  Present all the reports we have captured over the past quarter - ensuring you understand its overall impact to your business;

  Our QBR summary and reports include:

  - ✓ Executive Summary
  - ✓ Website Monitoring
  - ✓ Windows Server Health
  - ✓ Work Completed Summary
  - ✓ Site Performance
  - ✓ Patch Status Detail
  - ✓ Site Health
  - ✓ Server Health
  - ✓ MBSA and Patch Summary
  - ✓ Asset Inventory
  - ✓ Device Performance
  - ✓ Site Performance
  - ✓ Website Performance



- Review and update you on all the work completed in the last quarter and discuss project(s) in progress;
- Help identify IT solutions that will address existing and future IT requirements allowing you to ultimately make informed financial decisions.

- ✓ Continuous Monitoring 24x7
- ✓ Asset Management
- ✓ Security Assurance
- ✓ Preventative Maintenance
- ✓ Monthly Reports

Package Offer

Entré Computer Solutions will provide the following services for as low as:

- $100/ month per site (based on 12 month contract)
- $10/ month per server
- $1/ month per additional node (switch, router, PC, printer, etc)
- $50/ month for 24/7 alerts (per device)

(**one time installation charges apply. Server required for data collection. See your sales rep for a quote)

Content Filter Settings

Authenticated Users

Destructive	Block	Warn	Monitor	Allow
Criminal Activity	O	O	O	O
Hacking	O	O	O	O
Illegal Drugs	O	O	O	O
Intolerance & Hate	O	O	O	O
Phishing & Fraud	O	O	O	O
Tasteless & Offensive	O	O	O	O
Terrorism	O	O	O	O
Violence	O	O	O	O
Weapons	O	O	O	O
Spam	O	O	O	O

Sexual	Block	Warn	Monitor	Allow
Adult	O	O	O	O
Intimate Apparel & Swimsuit	O	O	O	O
Porn	O	O	O	O

Gaming	Block	Warn	Monitor	Allow
Gambling	O	O	O	O
Game Media	O	O	O	O
Game Playing	O	O	O	O

Commerce	Block	Warn	Monitor	Allow
Advertisements & Pop-Ups	O	O	O	O
Auctions	O	O	O	O
Business	O	O	O	O
Finance & Investment	O	O	O	O
Job Search & Career Development	O	O	O	O
Real Estate	O	O	O	O
Shopping	O	O	O	O

Unauthenticated Users

Destructive	Block	Monitor	Allow
Criminal Activity	O	O	O
Hacking	O	O	O
Illegal Drugs	O	O	O
Intolerance & Hate	O	O	O
Phishing & Fraud	O	O	O
Tasteless & Offensive	O	O	O
Terrorism	O	O	O
Violence	O	O	O
Weapons	O	O	O
Spam	O	O	O

Sexual	Block	Monitor	Allow
Adult	O	O	O
Intimate Apparel & Swimsuit	O	O	O
Porn	O	O	O

Gaming	Block	Monitor	Allow
Gambling	O	O	O
Game Media	O	O	O
Game Playing	O	O	O

Commerce	Block	Monitor	Allow
Advertisements & Pop-Ups	O	O	O
Auctions	O	O	O
Business	O	O	O
Finance & Investment	O	O	O
Job Search & Career Development	O	O	O
Real Estate	O	O	O
Shopping	O	O	O

Content Filter Settings

Authenticated Users

Communication & Technology	Block	Warn	Monitor	Allow
Chat	O	O	O	O
Downloads	O	O	O	O
Forums & Newgroups	O	O	O	O
Hosting Sites	O	O	O	O
Proxies	O	O	O	O
Peer-To-Peer	O	O	O	O
Search Engines & Portals	O	O	O	O
Social Networking	O	O	O	O
Spyware	O	O	O	O
Streaming Media	O	O	O	O
Web-based E-Mail	O	O	O	O

Leisure	Block	Warn	Monitor	Allow
Alcohol & Tobacco	O	O	O	O
Comics, Humor, & Jokes	O	O	O	O
Entertainment	O	O	O	O
Food & Dining	O	O	O	O
Hobbies & Recreation	O	O	O	O
Home & Garden	O	O	O	O
Kid's Sites	O	O	O	O
Motor Vehicles	O	O	O	O
Personals and Dating	O	O	O	O
Photo Searches	O	O	O	O
Sports	O	O	O	O
Travel	O	O	O	O

Unauthenticated Users

Communication & Technology	Block	Monitor	Allow
Chat	O	O	O
Downloads	O	O	O
Forums & Newgroups	O	O	O
Hosting Sites	O	O	O
Proxies	O	O	O
Peer-To-Peer	O	O	O
Search Engines & Portals	O	O	O
Social Networking	O	O	O
Spyware	O	O	O
Streaming Media	O	O	O
Web-based E-Mail	O	O	O

Leisure	Block	Monitor	Allow
Alcohol & Tobacco	O	O	O
Comics, Humor, & Jokes	O	O	O
Entertainment	O	O	O
Food & Dining	O	O	O
Hobbies & Recreation	O	O	O
Home & Garden	O	O	O
Kid's Sites	O	O	O
Motor Vehicles	O	O	O
Personals and Dating	O	O	O
Photo Searches	O	O	O
Sports	O	O	O
Travel	O	O	O

Content Filter Settings

Authenticated Users

Knowledge	Block	Warn	Monitor	Allow
Arts	O	O	O	O
Computers & Technology	O	O	O	O
Education	O	O	O	O
Government & Legal	O	O	O	O
Health & Medicine	O	O	O	O
News	O	O	O	O
Political Issues & Activist Groups	O	O	O	O
Reference	O	O	O	O
Religion	O	O	O	O
Science	O	O	O	O
Sex Education	O	O	O	O
Society & Culture	O	O	O	O

Custom Categories	Block	Warn	Monitor	Allow
	O	O	O	O
	O	O	O	O
	O	O	O	O
	O	O	O	O

Image/Multimedia Safe Search	Disable	Enable
Google	O	O
Yahoo	O	O
MSN	O	O
Dogpile	O	O

Unauthenticated Users

Knowledge	Block	Monitor	Allow
Arts	O	O	O
Computers & Technology	O	O	O
Education	O	O	O
Government & Legal	O	O	O
Health & Medicine	O	O	O
News	O	O	O
Political Issues & Activist Groups	O	O	O
Reference	O	O	O
Religion	O	O	O
Science	O	O	O
Sex Education	O	O	O
Society & Culture	O	O	O

Custom Categories	Block	Monitor	Allow
	O	O	O
	O	O	O
	O	O	O
	O	O	O

Image/Multimedia Safe Search	Disable	Enable
Google	O	O
Yahoo	O	O
MSN	O	O
Dogpile	O	O

Domains

Blocked Domains (Blacklist)

Allowed Domains (Whitelist)

URLs

Blocked URLs (Blacklist)

Allowed URLs (Whitelist)

IP And Port Exemptions

Protocol TCP or UDP	Source IP Address	Source Mask	Destination IP Address	Destination Mask	Destination Port	Comment

IP And Port Blocking

Protocol	Source IP Address	Source Mask	Destination IP Address	Destination Mask	Destination Port	Comment

Exceptions

Block Or Allow?	Applies to:	Start Time	End Time	Category	Subcategory / Expression	Message	Disable

Entré Credentials

4501 East State Street
Rockford, IL 61108
815.399.5664

(revised October 2009)

Name:	Department:	Certs, Education, Credentials:	Years at Entre:	Total Years in IT Industry:
Techs				
Aaron Luebke	Professional Services	MCSE, MCSA, HP ASE, Comptia A+, Network +, Server+	11	25
Aaron Biby	Professional Services	MCSE, CCNA, Barracuda Certified Engineer	1	7
Brad Erdmier	Cabling	Mohawk, Enhanced Category 5 & 6, Fiber Optic, Testing and Certifying	12	17
Brandon Erdmier	Cabling	Cabling Installation	2	2
Branson Werner	Professional Services	Graphic Design, Office Networking, Server Networking and Setup, Joomla Content Management System, CSS, HTML, PHP, SQL, Apache and IIS 6.0, Adobe Photoshop, DSLR Photograhy, Adobe Lightroom, Adobe Dreamweaver, SQL Migrations	1	2
David Maggio	Professional Services	CCDA, CWLDS, CNE (NW5), CNE (NW6), ASE, 3COM IPT	23	24
Dennis Rapp	Service	A+ Certified, HP-IBM-Compaq Authorized	22	30
Eric Pearson	Service	CompTia A+ , Toshiba		
Eric Sturtz	Professional Services	MCDBA, MCSE, MCSD, MCSE, Custom Windows Applications, ASP, ASP.Net Web Applications, VB4/ VB5/VB6/Visual Basic.Net/VB Script/VBA, C++/C#, T-SQL, HTML/DHTML, Java/JavaScript, .Net Framework, XML, Web Services, Windows Socket Services, MSMQ, ColdFusion, SharePoint Design	1	20
Ed Ray	Service	A+, Net+, MCTS	2	10
Jason Clancy	Professional Services	Bachelor's in Computer Science, Microsoft Certified Systems Engineer	2	20
Jeff Cooper	Professional Services	MCP, MCP+I, MCSE+I nt4 , MCSA 2000, MCSA Exchange 2000, MCSE 2000, MCSA 2003, MCSE 2003, CCNA, CFWS, CIPSS, CVPNS, CCSP, WCSE (Websense), Bachelors in Comp. Science	10	18
Jesse McDuell	Professional Services	CNA, A+ (experience w/ Pix, Sonicwall, Netopia,D-Link, 2-Wire, linksys, Fortinet)	7	33
Jordan Wayman	Service	Computer Staging	3	3
Marc Gulatto	Professional Services	CNE, Novell Certified Engineer in NetWare 6.0	19	19
Mark Christianson	Professional Services	MCP, CCNA, CQS - CWLSS, 3com NBX phones, IBM X Server	19	23
Mary Lindstedt	Professional Services	CCA (Citrix), CCEA(Citrix), MCP	13	21
Marco Acuna	Professional Services	MPC, CNE, Exchange Classes Cert, Sharepoint Classes. HP Switches	1	1
Miguel Ramirez	Service	CompTia A+,CompTia SERVER+, MCP, MCSA, TCT,IBM, HP, Okidata, Brother Certified Technician.	8	13
Mike Heitzman	Professional Services	MCSA, MCP, CompTia Network+, CompTia A+, HPCP-APS, A.A.S. Computer Network Administrator, Microsoft Office Specialist Expert: Word, Excel, PowerPoint, Access, IC3 Certification	5	6

Steve Primrose	Professional Services	MCSE, MCP, Exchange 2003, WCSE (Websense)	8	10
Tony Celletti	Professional Services	MCP Exchange, Blackberry, Milestone	18	23
Sales				
Chris Soutar	Inside Sales	ProCurve Accredited Sales Consultant and Professional, Blackberry, Symantec Sales Accredited Expert	1.5	4
Doug Meyers	Training Sales	BS in Business Mgmt, Comp Tia A+, CSE2	4	4
Drew Tennant	Outside Sales	Bachelors in Business Administration	12	15
Jacob Bradt	Inside Sales		1	1
Jamie Cipra	Outside Sales	CNS, WSCP - (Websense), 3com IPT, CCSP- Citrix	8	16
Jonah Trias	Inside Sales	Authorized RSA Reseller	5	5
Mike Broski	President	Owner of Entre since 1997	25	28
Trainers				
Emily Kelps	Training	Microsoft Office Specialist Master Certification 2000 and XP: Word, Excel, PowerPoint, Access, Outlook, IC3 Certification	4	8
Frank Hirsch	Training	Microsoft Office Specialist Expert: Word, Excel, PowerPoint, Access, Outlook	4	29
Dave Howell	Training	MCT, MOS, Crystal Reports Certified Professional (CRCP)	2	26
Patrick Loner	Training	MCSE NT 4.0, MCSE 2000, MCSE 2003, MCSA 2000, MCSA 2003, MCSE (SECURITY), 2000, 2003, MCSE (MESSAGING) 2000,2003, MCSA (SECURITY,MESSAGING) 2000,2003, MCDST, MCT, MCP + I, CCNA, A+, NETWORK+, SECURITY+, MCST	5	9
Averages:			**8**	**15**

Entré Computer Solutions has been serving the Rockford area since 1983!

Toshiba, Compaq, HP, Okidata, Epson, IBM, Brother, Lexmark authorized service center
Microsoft GOLD Certified Partner
Citrix Access Silver Member
Cisco Premier Reseller
Cisco Telephony Certified
Certified Partner for Learning Solutions

"Information on this page is confidential and may be used only for evaluation purposes and may not be disclosed to other respondents."

ENTRE
Computer Solutions

Entre' Computer Solutions

8900 N. Second St. – Machesney Park, IL 61115 – 815.399.5664 – www.entrerock.com

BID # ENTQ5889
"Ogle County IT and Network" Proposal

IV-1. Business Organization - Vendor Profile

Entré Computer Solutions is a Hewlett Packard Gold Reseller and Service provider. We are one of a few Hewlett Packard Gold and Microsoft Gold Resellers in the Midwest. We have a staff of HP Accredited Systems Engineers and have been a tier one reseller of HP products and services since 1983. Our Service Department is an A+ Authorized Service Center and one of a handful in the State of Illinois. Entré has been in business in the Rockford area since 1983 with 40+ employees. Our focus has always been on business computing and in particular Local and Wide Area Networking. In addition to being Hewlett Packard Authorized, we are a Cisco Pro Premier Reseller, Novell Gold Dealer, Citrix Reseller and several other vendors certifications. A copy of our latest audited financial statement can be provided upon request. More information regarding Entré 's history and vendor certifications/achievements can be found at www.entrerock.com.

Along with Hewlett Packard Desktops, Notebooks, File Servers & SANs we can provide volume pricing on HP Imaging products like LaserJet/Inkjet Printers, Scanners, Plotters and Multi-Function Devices which can include Preventative Maintenance Programs.

Our NetSentry Proactive Services Portfolio can allow us remotely monitor the health of your network and onsite NetCheck's on a monthly or quarterly basis. Our Training Department not only trains on desktop applications like MS Office but also Desktop Publishing, Network Administration and you can now get Microsoft or Cisco Certified as we are a Pearson/VUE Authorized Training Center.

HP offers, free of charge, their HP Notification service. This service will notify you of changes to any HP products 60-90 days before the changes take place. More information on this free service can be found at https://h30046.www3.hp.com/subhub.php.

We offer several free seminars where we include presenters like Microsoft, Hewlett Packard, Cisco Systems, Citrix, RSA Security, Barracuda and other Tier 1 Networking Vendors.

Entre' will track the warranty expiration of each File Server & SAN. 45 days prior to the expiration Entre' will provide the City of Elgin with a proposal for a warranty extension for each product. Entre' can not only order these warranty extensions but also register them for the City of Elgin.

Support Services

Entré Computer Solutions staffs a full time, local Technical Support Coordinator Monday – Friday, 8:00 AM to 5:00 PM. Her role is to take all incoming service and networking calls and have them dispatched to the proper technician/engineer based on hardware or software support needed. Our Technical Support Coordinator can be contacted via voice extension, email and via our web site. Entré has an Emergency Response Monday-Friday, 8 AM – 5 PM with a guaranteed 4-hour response. After hours support can be discussed if required. Hewlett Packard Technical Support is available 7x24 at 1.800.HP.INVENT.

All work orders are logged in Entre's Technical Support Database which includes the incident #, date, assigned engineer, description of work and time used to complete the incident. This document is available for the end user to review at anytime and is sent via email.

KEY ENTRÉ CONTACTS		
Beth Guyette	**x222**	**On-Site Service/Support Coordinator**
Miguel Ramirez	x238	Carry-In Hardware Service Manager
Mike Broski	x231	President
Jamie Cipra	x257	Outside Account Manager
Kurt Broski	x225	CEO

on the procurement, set up, implementation and service/support of your IT and Network infrastructure. If awarded this opportunity to we look forward to continuing our business relationship while providing you with superior products and services.

IV-2 Technical Approach, Methodology, Time Frame, And Deliverables Provided:

Entre' Computer Solutions welcomes the opportunity to partner with the Ogle County to provide standardization, management and upgrades to the County IT network backbone, consisting primarily of email and internet access and security. With over 40 IT experts, almost 27 years supporting the Northern Illinois area and experience helping several other counties and government agencies, we feel uniquely qualified to deliver the required services in a cost efficient and timely manner.

We would recommend a phased approach to accomplishing the goals laid out in the Scope of Work (part III of the RFP).

PHASE I

III-3 DNS and Active Directory & III-5 Network Printing:

A. **III-3 & III-5 Document Existing Network/network Printing Plan:** Your assigned lead technician would organize our team of technicians to first document the topology of your existing network. They would accomplish this using software tools that can get a full and accurate scan of all your network devices - including Windows, Mac, and Linux machines, routers, switches and printers. We would perform onsite inspections of each of the 11 buildings on the network. We would request department heads of each of the 21 departments fill out brief worksheets detailing printing needs (needed for III-5), existing printing assets, future plans, network resource needs for each of their subordinates (storage, applications, storage directories, etc.). Brief meetings and/or conference calls with department heads may be required to cover any questions. We would request documentation on existing data lines (billing hard copies, vendor contact info, etc) if any information was unclear.

a. Deliverables:

i. Visio graphical diagrams of Ogle Counties WAN and each of the 11 LAN's

ii. Implementation plan to ensure network printing functions as each department requires with minimal disruption

b. Tech Time Estimate: 80 hours

B. **III-3 Install, Migrate to MS Windows Active Directory Environment:** Based on data gathered in above section from each department head, Entre would develop a plan to migrate all 167 users from existing Linux environment to a new MS Windows Active Directory environment. We recommend qty 2 HP rack mount DL380 Servers (see quote # ENTQ5889). One domain controller and the second would act as a secondary back-up domain controller. This 2nd server could be used as a utility server as well providing extra storage for near-line back-ups, Antivirus software, back-up server, etc.

a. Deliverable: Microsoft Windows Active Directory Environment

b. Tech Time Estimate: 25 hours to set-up User security; 335 hours to migrates users

PHASE II

III-7. PC Security:

Entre recommends an Industry leading Anti-virus / Anti-Malware software (see quote # ENTQ5889) solution called VIPRE from Sunbelt Software. This software will protect all of your 167 Windows PC's and multiple Windows servers including Windows e-mail servers. This software can be deployed and managed across the network form one central location. A technician will need to visit each PC to remove existing AV software and troubleshoot any installation issues. ?

a. Deliverable: network protected from viruses

b. Tech Time Estimate: 200 hours

PHASE III

III-4. Upgrade E-mail Server:

Entre recommends qty 2 HP DL380 rack mount servers (see quote # ENTQ5889) to run Microsoft Exchange 2007. One would serve as the main server, the other for redundancy purposes. Once the servers are in place, Entre would facilitate moving each user to the new e-mail server. Existing e-mail we be backed-up and migrated from the linux e-mail server or personal e-mail box as needed.

a. Deliverable: new Microsoft Exchange e-mail environment
b. Tech Time Estimate:

PHASE IV

III-6 Upgrade Internet Security

A. Entre recommends improving e-mail security with a Barracuda Spam Firewall. This appliance would be placed inline with your existing Internet firewall scanning every piece of e-mail in and out for unwanted spam.

PHASE V

III-8 Manage County Network Backbone

(1) Entre Recomends Entre NetMonitor. This service provides 24/7 monitoring of key network hardware. Se included brochure for details.
a. Proactive network monitoring
b. Tech Time Estimate(initial basic installation): 10 hours
    a. Customized templates Time & Materials
c. Monthly Service Fee: $336/month for 10 servers and 36 switches and routers
(2) Entre Recommends Entre NetCare Contract (see included sample)
    a. Quote can be supplied with further discussions on needs and SLA's and length of contract, etc
        i. Generally Entre can respond to a down server in Ogle county within 4 hours. Non mission critical needs can be addressed with an onsite tech within 1-2 business days

PHASE VI

III-9 Network Backbone Backup:

OPTION #1 Baracuda Back-up Appliance (see quote)

OPTION #2 External Tape library with Back-u pExec software (see quote)

IV-3 Prior Experience in Network Management:

Bob Mullins
Village of Machesney Park (pop 20,759)
300 Machesney Road
Machesney, IL 61115
(815) 877-5432

Entre' Computer Solutions provides Cabling Management Services for the Village of Machesney Park and the Village Police Department. Entre' has been working with the Village of Machesney Park for 10+ years providing cabling services, wireless and infrastructure management.

Winnebago County (pop 162,111)
Gus Gentner
404 Elm St.
Rockford, IL 61101
815.319.4308

Entre' Computer Solutions provides outsourcing as well as PC/Notebook/Blade Server hardware including bi-annual road map discussion for future projects and technologies. Entre' has been working with Winnebago County for 10+ years providing hardware, printer repair, training, support services and outsourcing. Entre' always develops lasting relationships allowing us to maintain trustworthy relationships with growing organizations like Ogle County.

Belvidere - Boone County Public Safety Building (pop 20,820)
Perry Gay
615 N. Main St
Belvidere, IL 61008

ENTRE
Computer Solutions

Entre' Computer Solutions

8900 N. Second St. – Machesney Park, IL 61115 – 815.399.5664 – www.entrerock.com

Entre' Computer Solutions provides IT outsourcing as well as PC/Notebook/Server hardware and assistance with their Computer Information Systems (CIS) Server. Entre' has been working with Winnebago County for 3+ years providing hardware, printer repair, training, support services and outsourcing.

City of Belvidere
Mike Drella (City Attorney)
401 Whitney Boulevard
Belvidere, IL 61008

Entre' Computer Solutions provides IT outsourcing as well as PC/Notebook/Server hardware and assistance with their Cisco IP Phone System. Entre' has been working with Winnebago County for 8+ years providing hardware, printer repair, training, support services, Web site design and outsourcing.

Winnebago County Health Department
Zack Foster
401 Division St.
Rockford, IL 61104
815.720.4019

Entre' Computer Solutions provides IT outsourcing as well as PC/Notebook/Server hardware. Entre' has been working with Winnebago County for 2+ years providing hardware, printer repair, training, support services and outsourcing.

ENTRE Computer Solutions

Entre' Computer Solutions

8900 N. Second St. – Machesney Park, IL 61115 – 815.399.5664 – www.entrerock.com

I-V COST PROPOSAL

County Network Backbone Upgrade and Management
Request for Proposals
Ogle County

ATTACHMENT B
COST RESPONSE FORM

Firm Name: Entre Computer Solutions
Primary Contact: Jamie Cipra
Address: 8900 N Second Street, Machesney Park, IL 61115
Telephone: 815-399-5664 x257
Fax: 815-399-5717
Email: jcipra@entrerock.com

Network Management III-8 — (1)$336/month; 10 hours to install ($850)

Hardware (n/a)
Software NetMonitor) — (2) netmonitor contract TBD
Maintenance (monthly charge)
Labor (10 hours initial installation)

Network Mapping & Printing III-8 & III-3 — $__$6800_____
Hardware (Details) see details on page 3 phase I
Software (Details)
Maintenance (Details)
Labor (Details)

Active Directory III-3 — $___$45,412_____
Hardware (Details) see attached quote and page3 pahse I
Software (Details)
Maintenance (Details)

ENTRE
Computer Solutions

Entre' Computer Solutions

8900 N. Second St. – Machesney Park, IL 61115 – 815.399.5664 – www.entrerock.com

Labor (Detail)

Email Server **III-4** **$____43,347_____**
Hardware (Details) see page 4 phase III
Software (Details)
Maintenance (Details)
Labor (Details)

Network Security Server **III-6** **$____$15,394_____**
Hardware (Details)
Software (Details)
Maintenance (Details)
Labor (Details)

Network Backup (Internal) **III-9** **opt #1 $_____13,398_____**
Hardware (Details) opt #2 $__8,818
Software (Details)
Maintenance (Details)
Labor (Details)

PC Security III-7 $____19,250_____
Hardware (Details)
Software (Details)
Maintenance (Details)
Labor (Details)

Respondent Suggestion **$_____TBD_____**
Hardware (Details)
Software (Details)
Maintenance (Details)
Labor (Details)

A.M 12/22/08

Signature, Title Date

Entre Computer Solutions
8900 North 2nd Street
Machesney Park IL 61115
(815) 399-5664 FAX: (815) 399-5717

QUOTE

Date	Quote #
12/21/2009	ENTQ5889

Customer: OGLE COUNTY SHERIFF OFFICE

103 JEFFERSON STREET
OREGON, IL 61061

Phone:
Fax:

Ship To: OGLE COUNTY SHERIFF OFFICE

103 JEFFERSON STREET
OREGON, IL 61061

Phone:
Fax:

Terms	Sales Rep	Prepared By	P.O. Number	Ship Via
	Jamie	Chris		

Ln #	Qty	Description	Unit Price	Ext. Price
1		==== SECTION 111-3 DNS and Active Directory ====		
2				
3		**** HP Proliant Server Configuration - Domain Controller 1****		
4	1	HP ProLiant DL380 G6 Server - Xeon 2.26 GHz - 4 GB DDR3 SDRAM - Serial Attached SCSI RAID Controller - Rack	$2,259.18	$2,259.18
5		Manufacturer: Hewlett-Packard Product Series: DL380 G6 Product Name: ProLiant DL380 G6 Server Marketing Information: The HP ProLiant DL380 G6 Server continues to deliver on its heritage of engineering excellence with increased flexibility and performance, enterprise-class uptime and manageability, 2-socket Intel Xeon performance, and 2U density for a variety of applications. Total Processor Support: 2 Processor: Intel Xeon E5520 Quad-core 2.26 GHz Processor Technology: EM64T, Turbo Boost Technology, Virtualization Technology, Hyper-Threading Technology, Enhanced SpeedStep Technology Chipset: Intel 5520 Standard Memory: 4 GB Maximum Memory: 24 GB Memory Technology: DDR3 SDRAM Memory Standard: DDR3-1333/PC3-10600 Hard Drive: Not Included Maximum Internal Storage Support: 4.80 TB Hot-swappable SAS Optical Drive: DVD-Writer (Serial ATA) Controller: 256 MB Serial Attached SCSI RAID Controller supporting 0, 1, 1+0, 5, 5+0 RAID Level Graphics Controller: ATi ES1000 32 MB Integrated Network: 2 x Hewlett-Packard NC382i Gigabit Ethernet IEEE 802.3ab Ports: 1 x 15-pin HD-15 VGA Rear, 1 x 15-pin HD-15 VGA Front, 1 x Mouse Rear, 1 x Keyboard Rear, 2 x RJ-45 Network Rear, 1 x 9-pin DB-9 Serial Rear, 2 x 4-pin Type A USB 2.0 - USB Rear, 2 x 4-pin Type A USB 2.0 - USB Front, 1 x iLO Remote Management Rear Case Style: 2U Rack Dimensions: 3.38" Height x 17.54" Width x 27.25" Depth - (with bezel) Package Contents: ProLiant DL380 G6 Server , High Voltage Power Cord		

Ln #	Qty	Description	Unit Price	Ext. Price
		Standard Warranty: 3 Year Limited		
6				
7	2	HP 2GB DDR3 SDRAM Memory Module - 2 GB - 1333 MHz DDR3-1333/PC3-10600 - ECC - DDR3 SDRAM - 240-pin DIMM	$64.89	$129.78
8		Upgrades RAM to 8GB total		
9	4	HP SAS 300 Internal Dual Port Hard Drive - 300 GB - 10000 rpm - 2.5" - Internal	$513.54	$2,054.16
10	1	HP AC Power Supply	$247.34	$247.34
11	1	HP Standard Power Cord	$14.83	$14.83
12				
13	* 2	**** HP Proliant Server Configuration - Domain Controller 2****		
14	1	HP ProLiant DL380 G6 Server - Xeon 2.26 GHz - 4 GB DDR3 SDRAM - Serial Attached SCSI RAID Controller - Rack	$2,259.18	$2,259.18
15	2	HP 2GB DDR3 SDRAM Memory Module - 2 GB - 1333 MHz DDR3-1333/PC3-10600 - ECC - DDR3 SDRAM - 240-pin DIMM	$64.89	$129.78
16		Upgrades RAM to 8GB total		
17	4	HP SAS 300 Internal Dual Port Hard Drive - 300 GB - 10000 rpm - 2.5" - Internal	$513.54	$2,054.16
18	1	HP AC Power Supply	$247.34	$247.34
19	1	HP Standard Power Cord	$14.83	$14.83
20	1	SMART-UPS 1000VA RM 2U 120V - we can buy for less	$530.95	$530.95
21				
22				
23	2	Microsoft Windows Server 2008 R2 Standard - Single Server License * OC	$551.04	$1,102.08
24	167	Microsoft Windows Server 2008 R2 Standard - Single User Client Access License	$22.57	$3,769.19
25				
26		*** SECTION 111-3 Entre Tech Time Estimate***		
27	360	Entre Tech Time - 1 Hour follow-up	$85.00	$30,600.00
28		* Includes Installation mapping out current network; 2 domain controllers for new Active Directory environment for 167 users and an unknown number of servers in 11 buildings.		
29		* Assumptions: There is already a server rack in place with KVM and room to install these servers		
30		* Note: This is only a preliminary suggested solution pending inventory performed . Much more information will be needed in order to determine if 2 servers will be enough for the needs of this network. If more servers are needed, more Entre tech time wil lbe required to configure and deploy them.		
31		SubTotal		$45,412.80
32				
33		==== SECTION 111-4 Upgrade E-mail Server ====		
34				
35		**** HP Proliant Server Configuration - Exchange Server 1**** SCSI vs SATA		
36	1	HP ProLiant DL380 G6 Server - Xeon 2.26 GHz - 4 GB DDR3 SDRAM - Serial Attached SCSI RAID Controller - Rack	$2,259.18	$2,259.18
37	9	HP 4GB DDR3 SDRAM Memory Module - 4 GB (1 x 4 GB) - 1333 MHz DDR3-1333/PC3-10600 - DDR3 SDRAM	$194.29	$1,748.61
38	1	Intel Xeon DP Quad-core E5520 2.26GHz - Processor Upgrade	$589.05	$589.05
39	4	HP SAS 300 Internal Dual Port Hard Drive - 300 GB - 10000 rpm - 2.5" - Internal	$513.54	$2,054.16
40	1	HP AC Power Supply	$247.34	$247.34
41	1	HP Standard Power Cord	$14.83	$14.83
42	1	SMART-UPS 1000VA RM 2U 120V	$530.95	$530.95
43				

Can domain controller do an Exchange Server too?

* OC can buy for less

Ln #	Qty	Description	Unit Price	Ext. Price
44		**** HP Proliant Server Configuration - Exchange Server 2**** needed?		
45	1	HP ProLiant DL380 G6 Server - Xeon 2.26 GHz - 4 GB DDR3 SDRAM - Serial Attached SCSI RAID Controller - Rack	$2,259.18	$2,259.18
46	9	HP 4GB DDR3 SDRAM Memory Module - 4 GB (1 x 4 GB) - 1333 MHz DDR3-1333/PC3-10600 - DDR3 SDRAM	$194.29	$1,748.61
47	1	Intel Xeon DP Quad-core E5520 2.26GHz - Processor Upgrade	$589.05	$589.05
48	4	HP SAS 300 Internal Dual Port Hard Drive - 300 GB - 10000 rpm - 2.5" - Internal	$513.54	$2,054.16
49	1	HP AC Power Supply	$247.34	$247.34
50	1	HP Standard Power Cord	$14.83	$14.83
51	1	SMART-UPS 1000VA RM 2U 120V	$530.95	$530.95
52				
53	2	Microsoft Windows Server 2008 R2 Standard - Single Server License *OC?	$551.04	$1,102.08
54	2	Microsoft Exchange Server 2010 - Single Server License	$544.40	$1,088.80
55	167	Microsoft Exchange Server 2010 - Single User Client Access License	$51.98	$8,680.66
56	167	Microsoft Office Outlook 2007 - Single User License	$64.60	$10,788.20
57		(existing 77 Office 2007 & 2003 licenses with outlook may be used)		
58				
59		*** SECTION 111-4 Upgrade E-mail Server Tech Time Estimate***		
60	80	Entre Tech Time - 1 Hour	$85.00	$6,800.00
61		* Includes establishing a new email server using Microsoft Exchange Server software with failover server. Include implementation plan to convert existing users with minimal disruption to normal business operations. Entre + OC?		
62		* Assumptions: There is already a server rack in place with KVM and room to install these servers		
63		* Note: This is only a preliminary suggested solution pending inventory performed . Much more information will be needed in order to determine exact number of hours needed to complete this project given the unknowns needs of the 21 departements that will be discovered in PHASE I (III-3). How many web clients? How many Outlook clients? How big are existing e-mail boxes? All of these unknowns and many more will need to be discovered in order to provide a firm estimate for tech time for this portion of the project.		
64		SubTotal		$43,347.98
65				
66				
67		==== SECTION III-5 Network Printing ====		
68	80	Entre Tech Time - 1 Hour	$85.00	$6,800.00
69		* Includes providing recommended implementation plan to ensure network printing functions as each department requires with minimal disruption to normal business operations.		
70		* Assumptions: Ogle County already has the number of Printer assets needed. Entre's goal will be to reconfigure them to maximize efficeincy. If more or better (more efficient) Printers are needed, Entre can provide quotation once the needs are clearly ientified after PHASE I (III-3).		
71		* Note: This is only a preliminary suggested solution pending inventory performed . Much more information will be needed in order to determine exact number of hours needed to complete this project given the unknowns needs of the 21 departements that will be discovered in PHASE I (III-3).		
72				
73				
74		SubTotal		$6,800.00
75				

Ln #	Qty	Description	Unit Price	Ext. Price
76		==== SECTION III-6 Upgrade Internet Security ====		
77				
78		**** Barracuda Hardware Configurations ****		
79	1	Barracuda Spam Firewall 400	$3,999.00	$3,999.00
80	1	1 Year Energize Updates (Annual)	$1,099.00	$1,099.00
81	1	1 Year Instant Replacement (Annual)	$899.00	$899.00
82				
83		*** SECTION III-6 (Spam Firewall) Entre Tech Time Estimate***		
84	10	Entre Tech Time - 1 Hour	$85.00	$850.00
85		* onsite installation, configuration, user training		
86				
87	1	Barracuda Web Filter 410	$3,999.00	$3,999.00
88	1	1 Year Energize Updates (Annual)	$1,099.00	$1,099.00
89	1	1 Year Instant Replacement (Annual)	$899.00	$899.00
90				
91		*** SECTION III-6 (Web Filter) Entre Tech Time Estimate***		
92	30	Entre Tech Time - 1 Hour	$85.00	$2,550.00
93		* onsite installation, BASIC configuration, user training (customized configuration avaialable T&M)		
94		* Assumes Active Directory is already in place		
95		SubTotal		$15,394.00
96				
97				
98				
99		==== SECTION III-7 PC Security ====		
100	175	Sunbelt VIPRE Email Security for Exchange - 1-Year Symantec?	$15.00	$2,625.00
101	175	Sunbelt VIPRE Enterprise for PC's and Servers 1 year	$10.00	$1,750.00
102				
103		*** Entre Tech Time Estimate***		
104	175	Entre Tech Time - 1 Hour ?	$85.00	$14,875.00
105		* This software can be deployed and managed across the network form one central location. A technician will need to visit each PC to remove existing AV software and troubleshoot any installation issues.		
106		* Assumptions: There is already a server rack in place with KVM and room to install these servers		
107		* Note: This is only a preliminary suggested solution pending inventory performed . This quote assumes Entre techs will perform all tasks. Billabel time can be reduced with help from Ogle county IT staff.		
108		SubTotal		$19,250.00
109				
110				
111		==== SECTION III-8 Manage County Network Backbone ====		
112		ENTRE NETMONITOR LICENSING		
113		The monthly service fee for NetMonitor is $100. The monthly fee for each server & network device is $10 & $1 respectively. Entre' can also enable automatic email/text alerts to key personnel when an alert is triggered. These email/text alerts can be sent 7x24x365. A response from Entre' can be received during normal business hours, M-F, 8AM-5PM.		
114				
115	2	Entré NetMonitor - Base License - 1-month	$100.00	$200.00
116		* one for each network		
117	10	Entré NetMonitor - Server License - 1-Month (per server)	$10.00	$100.00

Ln #	Qty	Description	Unit Price	Ext. Price
158	1	HP LTO Ultrium Universal Cleaning Cartridge	$77.38	$77.38
159				
160	1	Symantec Backup Exec v.12.5 for Windows with Essential Support - 1 Year License	$721.39	$721.39
161	1	Symantec Backup Exec v.12.5 Agent for Windows with Essential Support - 1 Year License	$428.63	$428.63
162	2	Symantec Backup Exec v.12.5 Agent for Exchange with Essential Support - 1 Year License	$716.78	$1,433.56
163	1	Symantec Backup Exec v.12.5 Agent for SQL with Essential Support - 1 Year License	$721.39	$721.39
164	1	Symantec Backup Exec v.12.5 for Windows Media Kit	$31.82	$31.82
165				
166	20	Entre Tech Time - 1 Hour (basic set-up)	$85.00	$1,700.00
167		* this is only a preliminary estimate. Much more discovery needs to take place in order to provide a recomended solution customized for your environment. (ie how much data, available back-up windows, data retention policys, requirements; restore windows erquirements, etc)		
168				
169		SubTotal		$8,818.34
170				
171				
172				

THIS IS NOT AN INVOICE

SubTotal	$154,107.12
Sales Tax	$350.94
Shipping & Handling	$0.00
Total	**$154,458.06**

Thank you for the opportunity to provide your organization with Entré Solutions!

Entré NetMonitor

Focus On Your Business – We Focus on your IT!

At Entré Computer Solutions, we know you can't manage what you can't measure. Our 24 x 7 monitoring, alerting and reporting service provides us with the information, data, network performance trending analysis and security vulnerability information critical to service, plan and manage your IT environment. Entré's NetMonitor Service not only ensures you have a qualified team ready to service this critical asset but also the real time data to ensure its being done on time, when needed, using the most advanced network asset tracking and Performance monitoring. Maximize your return on IT spending with the Entré NetMonitor Service.

Please do not send payments until invoiced by Entré Computer Solutions

The content of this document is the property of Entré Computer Solutions and may not be disclosed in whole or in part without any third party with prior written consent from Entré.

There will be a 20% restocking fee for all items not returned within 10 days of delivery date.

For approval to order please sign and date in the space provided below and fax to our offices at (815) 399 5717 or send an email to your salesperson referencing the quote number at the top of the document and the pricing for all products.

Pricing is subject to change without notice

Customer Signature_____ Date_____

Jamie Cipra
Outside Sales Consultant
Entre Computer Solutions
(815) 399-5664 x.257
jamiec@entrerock.com

For immediate assistance contact:

Chris Soutar
Inside Sales Consultant
Entre Computer Solutions
(815) 399-5664 x. 224
chriss@entrerock.com